Atrion Announces Merger With New Jersey-Based Sister Company

As part of the merger, Atrion will add 80 positions over the next 12 months, with 20 new hires slated for February.

Warwick, R.I.—January 27, 2015—Atrion Networking Corporation, a leading IT services firm, has announced its formal merger with New Jersey-based IT integrator Atrion Corporation. The two companies will operate under the name Atrion, Inc. moving forward.

Atrion's merger with the 18-person, $15 million IT integrator will allow the company to grow its top line revenue by 30 percent by the end of 2015, reinvest in its business to better serve its clients and introduce a series of new product lines, services and portfolio to help its clients better solve their ever-growing challenges.

"For the past 18 months, we've been exploring many opportunities to grow our business, particularly in New Jersey, and today is the day that we move from exploring this idea to making it a reality," Atrion CEO Tim Hebert said.

"Since our inception, we have differentiated ourselves as a high-touch, high-impact organization that connects deeply with our customers," Hebert added. "Our goal over the next five years is to get closer to our clients so we can maintain that contact level, particularly as our customer base grows. This merger allows us to cement our footprint in the mid-Atlantic region, continue to hone and nurture our client relationships, and widen our net when it comes to finding qualified employees so we can bring exceptional services, perspectives and experiences to our clients."

As part of the merger, Atrion will add more than 80 positions over the next 12 months, with almost 20 new hires slated for February. Atrion will continue to offer consultation, professional and managed services, and customized technology solutions. These capabilities will remain available across businesses-critical areas, including turnkey data center infrastructure, local and wide area networks, enterprise software and consulting, and cloud offerings.

"We've had a close business relationship with Atrion Corporation for over 30 years and had a chance to witness firsthand their culture and their leadership—which are important to us," Hebert added. "Given the synergies between our two companies, and the ability for us to collectively serve our clients better by combining forces, a merger was the right evolutionary next step."

Echoed Gary Hazard, President of Atrion Corporation: "We're extremely excited to merge with Atrion Networking Corporation creating a powerful entity capable of delivering a comprehensive suite of IT service offerings to our valued clients."

For more information about Atrion and the company's innovative approach to fusing business and technology, click here.

About Atrion:
Atrion is an IT services provider that designs, deploys and manages business-driven information technology solutions. The 260-employee company provides consultative IT services horizontally across all industries. Atrion offers a robust suite of enabling technology solutions, with a focus on innovative IT leadership, consultative, professional and managed services. Atrion is a Cisco Gold Partner, Microsoft Gold Partner, a consecutive-year Inc. 5000, a VAR 500 recipient, and a Providence Business News Best Place to Work Company. Find Atrion online: www.atrion.net, on Facebook (Atrion), Twitter (@AtrionRI) and on LinkedIn (Atrion).

Contact:
Craig Reed 401-825-4135
creed@atrion.net